

**GENERAL ASSEMBLY OF NORTH CAROLINA
SESSION 2025**

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SENATE BILL 377

Short Title: Licensing Course Removal/Insurance Producers. (Public)

Sponsors: Senator Johnson (Primary Sponsor).

Referred to: Rules and Operations of the Senate

March 24, 2025

A BILL TO BE ENTITLED
AN ACT TO ELIMINATE THE TRAINING COURSE REQUIREMENTS FOR INSURANCE
PRODUCER LICENSURE.

The General Assembly of North Carolina enacts:

SECTION 1. G.S. 58-33-30 reads as rewritten:

"§ 58-33-30. License requirements.

The Commissioner shall not issue or continue any license of an insurance producer, limited representative, adjuster, or motor vehicle damage appraiser except as follows:

...

(d) Education and Training. –

(1) Each applicant must have had special education, training, or experience of sufficient duration and extent reasonably to satisfy the Commissioner that the applicant possesses the competence necessary to fulfill the responsibilities of an insurance producer, limited representative, adjuster, or motor vehicle damage appraiser. The Commissioner shall not require an individual who applies for an insurance producer license in this State to complete any specific amount of instruction or any specific course of instruction.

(2) ~~All individual applicants for licensing as insurance producers under G.S. 58-33-26(c1)(1), (2), (4), (6), or (7) shall furnish evidence satisfactory to the Commissioner of successful completion of at least 20 hours of instruction for each license, which shall in all cases include the general principles of insurance and any other topics relevant to the license that the Commissioner establishes by administrative rules. Any applicant who submits satisfactory evidence of having successfully completed a producer training course that has been approved by the Commissioner and that is offered by or under the auspices of a property, casualty, life or accident and health or sickness insurance company admitted to do business in this State or a professional insurance association shall be deemed to have satisfied the educational requirements of this subdivision. Any producer training course developed for the purpose of preparing an applicant for the examination required by subsection (e) of this section must be approved by the Commissioner.~~

(3) ~~Each resident applicant for a Medicare supplement and long-term care insurance license shall furnish evidence satisfactory to the~~



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~~Commissioner of successful completion of 10 hours of instruction, which shall in all cases include the principles of Medicare supplement and long term care insurance and federal and North Carolina law relating to such insurance. A resident applicant who submits satisfactory evidence of having successfully completed a producer training course that has been approved by the Commissioner and that is offered by or under the auspices of a licensed life or health insurer or a professional insurance association satisfies the educational requirements of this subdivision.~~

(e) Examination. –

...

(5) The Commissioner shall collect in advance the examination and registration fees provided in G.S. 58-33-125 and in ~~subsection subdivision~~ (4) of this ~~section~~ subsection. The Commissioner shall make or cause to be made available to all applicants, for a reasonable fee to offset the costs of production, materials that he considers necessary for the applicants' proper preparation for examinations. The Commissioner may contract directly with publishers and other suppliers for the production of the preparatory materials, and contracts so let by the Commissioner shall not be subject to Article 3 of Chapter 143 of the General Statutes. However, the Commissioner shall: (i) submit all proposed contracts for supplies, materials, printing, equipment, and contractual services that exceed one million dollars (\$1,000,000) authorized by this subdivision to the Attorney General or the Attorney General's designee for review as provided in G.S. 114-8.3; and (ii) include in all contracts to be awarded by the Commissioner under this subdivision a standard clause which provides that the State Auditor and internal auditors of the Commissioner may audit the records of the contractor during and after the term of the contract to verify accounts and data affecting fees and performance. The Commissioner shall not award a cost plus percentage of cost contract for any purpose.

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SECTION 2. G.S. 58-33-32 reads as rewritten:

"§ 58-33-32. Interstate reciprocity in producer licensing.

...

(g) An individual who applies for an insurance producer license in this State who was previously licensed for the same lines of authority in that individual's home state shall not be required to complete any ~~prelicensing education or examination~~. This exemption is available only if:

...."

SECTION 3. This act becomes effective October 1, 2025, and applies to licensure applications submitted on or after that date.