GENERAL ASSEMBLY OF NORTH CAROLINA **SESSION 2025**

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SENATE BILL 690

Commerce and Insurance Committee Substitute Adopted 5/6/25 House Committee Substitute Favorable 6/24/25 Fourth Edition Engrossed 6/24/25

Various Real Estate and Business Law Changes.

	Short Titl	e: Va	rious Real Estate and Business Law Changes.	(Public)
	Sponsors:			
	Referred to:			
	March 26, 2025			
1	A BILL TO BE ENTITLED			
2			ODIFY THE LICENSING PROCEDURES OF THE NORTH O	
3			S ACT, TO AUTHORIZE BROKERS TO REGISTER WITH I	
4			NDER COMMON OWNERSHIP OR CONTROL, TO MODIFY	
5	REGARDING OUT-OF-POCKET EXPENSES A LANDLORD MAY RECOVER FROM			
6	A TENANT, AND TO ALLOW A BUYER'S AGENT COMPENSATION TO BE			
7			IN AN OFFER TO PURCHASE.	
8	The Gene		embly of North Carolina enacts:	1 1
9	4a maadi	SECI	TION 1.(a) G.S. 93E-1-4 is amended by adding the following new s	ubdivisions
10	to read:	"(F a)	"Annusies Ovelifications Decad" many the board establish	
11		" <u>(5a)</u>	"Appraiser Qualifications Board" means the board establish	
12 13			Appraisal Foundation to set nationwide minimum education,	
14			experience, and examination standards for real estate appraiser licertification.	censure and
15		(5h)	"Approved PAREA program" means a course or program deve	alonad by a
16		<u>(5b)</u>	third-party provider that has been approved by the Appraiser Qu	
17			Board and the Appraisal Board, which meets the standards for	
18			Applications of Real Estate Appraisal and satisfies the	
19			requirements for real estate appraiser licensure or certification as	
20			this Chapter.	required by
21			uns Chapter.	
22		 (9a)	"Practical Applications of Real Estate Appraisal" means the	ne program
23		<u>(7a)</u>	framework established by the Appraiser Qualifications Board, p	
24			alternative to the traditional supervisor and trainee method for sat	
25			estate appraisal experience requirements through technology-bas	
26			case studies, and supervision by qualified mentors."	ea training,
27		SECT	TON 1.(b) G.S. 93E-1-6 is amended by adding a new subsection to	o read:
28	"(a1)		plicant for certification as a certified residential real estate appraiser	
29			quirements of subdivision (6) of subsection (a) of this section by co	
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31	-	<u>(1)</u>	Completing an approved PAREA program for certification as	a certified
32			residential real estate appraiser.	



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Submitting 15 appraisals of residential real estate to the Appraisal Board of (2) which the Appraisal Board will choose five to review for compliance with the Uniform Standards of Professional Appraisal Practice."

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SECTION 1.(c) G.S. 93E-1-6(a1), as amended by this section, is repealed effective December 31, 2030.

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SECTION 1.(d) The North Carolina Appraisal Board may adopt rules to implement the provisions of this section.

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SECTION 1.(e) Subsection (d) of this section is effective when it becomes law. The remainder of this section becomes effective January 1, 2026, and applies to applications submitted for certification as a certified residential real estate appraiser on or after that date.

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SECTION 2.(a) G.S. 78A-36(b) reads as rewritten:

"§ 78A-36. Registration requirement.

It is unlawful for any dealer to employ a salesman unless the salesman is registered. The registration of a salesman is not effective during any period when he is not associated with a particular dealer registered under this Chapter. When a salesman begins or terminates those activities which make him a salesman, the salesman as well as the dealer shall promptly notify the Administrator.

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The Administrator may by rule or order require the return of a salesman's license upon the termination of those activities which make him a salesman or, if such return is impossible, require a bond or evidence satisfactory to the Administrator of such impossibility. No salesman may be registered with more than one dealer. dealer unless each of the dealers in which employs or associates with the salesman is under common ownership or control, or the registration is otherwise allowed by a rule or order of the Administrator."

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SECTION 2.(b) This section becomes effective October 1, 2025.

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SECTION 3.(a) G.S. 42-46(i) reads as rewritten:

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"(i) Out-of-Pocket Expenses and Litigation Costs. - In addition to the late fees referenced in subsections (a) and (b) of this section and the administrative fees of a landlord referenced in subsections (e) through (g) of this section, a landlord also is permitted to charge and recover from a tenant the following actual out-of-pocket expenses:

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(1) Filing fees charged by the court.

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Costs for service of process pursuant to G.S. 1A-1, Rule 4 of the North (2) Carolina Rules of Civil Procedure and G.S. 42-29.

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If the landlord is the prevailing party, reasonable Reasonable attorneys' fees (3) actually paid or owed, pursuant to a written lease, not to exceed fifteen percent (15%) of the amount owed by the tenant, or fifteen percent (15%) of the monthly rent stated in the lease if the eviction is based on a default other than the nonpayment of rent.

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In cases where a tenant appeals a summary ejectment to district court, court <u>(4)</u> and the landlord is the prevailing party, a landlord is entitled to an award of all actual reasonable attorneys' fees paid or owed if a court determines that the tenant knew, or should have known, the appeal was frivolous, unreasonable, without foundation, or in bad faith or solely for the purpose of delaydelay."

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SECTION 3.(b) This section, being a clarifying amendment, has a retroactive effective date of September 9, 2024.

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SECTION 4.(a) Definitions. – For purposes of this section, "Offer and Sales Contracts Rule" means 21 NCAC 58A .0112 (Offer and Sales Contracts).

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SECTION 4.(b) Offer and Sales Contracts Rule. – Until the effective date of the revised permanent rule that the Commission is required to adopt pursuant to subsection (d) of this section, the Commission shall implement the Offer and Sales Contracts Rule as provided in subsection (c) of this section.

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broker or firm. **SECTION 4.(d)** Additional Rulemaking Authority. – The Commission shall adopt a rule to amend the Offer and Sales Contracts Rule consistent with subsection (c) of this section. Notwithstanding G.S. 150B-19(4), the rule adopted by the Commission pursuant to this section

transaction may use a preprinted offer or sales contract form containing provisions concerning

the payment of a commission or compensation, including the forfeiture of earnest money, to a

SECTION 4.(c) Implementation. – A broker acting as an agent in a real estate

shall be substantively identical to the provisions of subsection (c) of this section. Rules adopted pursuant to this section are not subject to Part 3 of Article 2A of Chapter 150B of the General Statutes. Rules adopted pursuant to this section shall become effective as provided in G.S. 150B-21.3(b1), as though 10 or more written objections had been received as provided in G.S. 150B-21.3(b2).

SECTION 4.(e) Sunset. – This section expires when permanent rules adopted as required by subsection (d) of this section become effective.

SECTION 5. Except as otherwise provided, this act is effective when it becomes law.